

Oak Legacy Management (OLM) is an operator led investment firm located in Dallas, TX that is focused on acquiring, managing, and growing on high quality company in **North Texas**. I offer a straightforward liquidity solution for owners who want to retire or pursue their next opportunity. After the sale, I will assume the role of CEO and commit 100% of my time and energy to work with the remaining management team to sustainably grow the business.

	OAK LEGACY MANAGEMENT	PRIVATE EQUITY	COMPETITORS
Investor Focus	Assume CEO Role, 100% time and effort	Part of Broader Portfolio	Absorbed into Existing Division
Purpose	Sustainable Growth	Maximize Short-Term Returns	Reduce Costs
Funding	Personal Funds (primary) Family Office (secondary)	Institutional	Company Assets
Employees	Remain Critical to Success	At Risk with Focus on Cost Reductions	Redundant Employees Terminated.
Owner Participation	Short Transition Period Tailored to Seller	2-3 Years Required Increased Oversight	2-3 Years Required Reporting to Executive

### WORKING WITH OAK LEGACY MANAGEMENT

- **Long Term Investor** that is focused on working with remaining management to drive sustainable growth.
- **Committed to Building on Owners Legacy** and maintaining company culture.
- **Flexible Deal Structure** – to meet seller’s unique priorities.
- **Personal Capital is Available** and waiting to be deployed.

### PRINCIPAL & FOUNDER



**Tom Fenton** - Prior to founding Oak Legacy Management, I was the Director of Sales for Saputo Inc., an industry leading global dairy company. In this role, I led a commercial team responsible for a P&L over \$250 million . I have extensive experience identifying and building long term growth strategies, as well as developing the tactical and operational plans needed to deliver both top and bottom-line growth. In addition to my experience with Saputo, I have worked in the hard goods industry leading a product development team, and the airline industry leading a team of revenue analysts.

I earned my MBA from Southern Methodist University Cox School of Business and my BBA from Wake Forest University. My family and I have lived in Dallas for over 10 years.

### PROCESS

**1**  
Initial Contact  
&  
Establish Mutual Fit

**2**  
Share Information  
&  
Visit Company

**3**  
General Agreement on  
Terms and Price

**4**  
Letter of Intent

**5**  
Confirmatory  
Diligence

**6**  
Finalize  
Transaction